


Group Summary Reports

Successful Sales Persons

Group Personality Traits Chart

PCS Position: Sales Representative

		Interpersonal Traits					Organizational Traits					Dedication Traits					Self-control traits									
		Sociability	Recognition	Conscientious	Exhibition	Trust	Nurturance	Alertness	Structure	Order	Flexibility	Creativity	Responsibility	Ambition	Endurance	Assertiveness	Boldness	Coachability	Leadership	Self-confidence	Composure	Tough-minded	Autonomy	Contentment	Control	
Last Name	First Name																									
Dameron	Dina	9	7	7	9	10	6	5	9	9	10	9	5	6	9	7	6	10	4	7	5	9	2	9	7	
Godfrey	William	6	4	10	10	10	1	10	10	10	4	9	10	10	10	10	10	10	10	10	10	10	10	10	10	
Goffer	Gus	9	6	9	8	9	4	10	10	6	5	2	7	7	6	8	3	10	9	8	7	6	5	10	3	
Goshfelt	Josh	6	9	5	9	9	7	9	9	6	4	4	7	7	7	8	2	10	9	9	8	8	1	8	3	
Grey	Robert	7	6	7	10	6	6	5	6	6	7	7	9	7	7	4	8	7	5	5	8	9	3	8	9	
Hammer	Sean	4	7	1	10	9	3	5	10	10	9	10	9	10	7	6	9	4	9	10	6	9	3	6	6	
Harris	Monty	8	9	7	10	7	9	8	10	8	9	9	1	4	6	5	7	8	4	7	8	6	4	10	9	
Hornett	Stanley	7	4	5	6	9	7	9	7	8	8	6	2	7	6	4	7	9	7	10	8	10	7	9	8	
Jones	Robert	10	6	4	9	8	5	9	10	9	6	2	4	8	5	7	7	8	5	6	8	7	2	10	10	
Larson	Anne	7	7	7	7	6	5	8	8	9	3	5	7	9	8	9	5	9	8	7	8	3	3	5	5	
Liverstone	Margaret	10	7	6	10	7	5	3	10	8	4	10	9	5	6	5	8	10	9	6	6	9	3	10	4	
Lucciano	Miguel	5	1	1	1	10	2	7	3	4	10	7	5	8	4	5	7	1	5	10	10	10	10	8	3	
Maccin	Brooke	9	10	9	9	6	9	7	6	5	6	9	7	8	5	4	6	8	10	8	8	6	8	10	7	
Merryweather	Claire	8	5	6	4	10	9	7	9	7	9	7	2	7	8	8	10	10	7	8	5	10	4	7	4	
Miridan	Sarah	7	6	5	6	3	6	4	10	10	3	8	5	8	9	7	7	7	8	9	6	8	9	6	5	
Average Scores:		7	6	6	8	8	6	7	8	8	6	7	6	7	7	6	7	8	7	8	7	8	5	8	6	

Successful Sales Persons

Group PCS Summary Chart

PCS Position: Sales Representative

		Net Score	Key Characteristics	Concern Scores	Caution Scores	Neutral Scores	Favorable Scores	Desirable Scores	Interpersonal Score	Organizational Score	Dedication Score	Self-control Score	Objectivity Score	Accuracy Score
Dameron	Dina	29	22	1	4	6	5	8	14	4	8	3	28	30
Godfrey	William	54	35	2		5	2	15	-2	14	24	18	30	30
Goffer	Gus	28	22	2	3	5	6	8	10	7	7	4	26	30
Goshfelt	Josh	34	24	2	1	7	5	9	12	10	7	5	25	27
Grey	Robert	29	1	1	3	6	8	6	12	6	1	10	28	30
Hammer	Sean	20	10	2	5	6	2	9	-4	8	10	6	24	30
Harris	Monty	24	11	2	4	4	7	7	16	5	-3	6	30	30
Hornett	Stanley	35	12	3		4	9	8	1	9	3	22	19	30
Jones	Robert	26	18	2	3	5	7	7	8	7	8	3	28	30
Larson	Anne	31	21	1	2	5	12	4	10	10	16	-5	20	30
Liverstone	Margaret	31	9	1	4	7	2	10	12	5	8	6	28	30
Lucciano	Miguel	-21	-10	7	5	4	4	4	-22	-5	-8	14	27	29
Maccin	Brooke	41	11	1	2	4	9	8	20	6	3	12	23	27
Merryweather	Claire	22	18	2	3	5	9	5	-3	5	16	4	23	29
Miridan	Sarah	27	19	1	2	7	10	4	2	3	14	8	28	26
Average Scores:		27	15	2	3	5	6	7	6	6	8	8	26	29