



ESP | Getting to know you better

CANDIDATE POSITION COMPARISON

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Company: Samples

Position: Inbound Cust. Service

Motivators™ [+ -]

Desired results	Benji Sample	Andrew Sample	Allan Sample
Expressive and Outgoing	Need to be Perfect	Innovation and Creativity	Quick Decisions
Desire for Structure	Innovation and Creativity	Close Personal Relationships	Expressive and Outgoing
Willingness to Change	Expressive and Outgoing	Expressive and Outgoing	Compete and Win
Close Personal Relationships	Close Personal Relationships	Willingness to Change	Innovation and Creativity
Frequent Problem Solving	Frequent Problem Solving	Quick Decisions	Frequent Problem Solving
Innovation and Creativity	Quick Decisions	Frequent Problem Solving	Need to be Perfect
Quick Decisions	Compete and Win	Need to be Perfect	Desire for Structure
Compete and Win	Desire for Structure	Desire for Structure	Close Personal Relationships
Need to be Perfect	Willingness to Change	Compete and Win	Willingness to Change

Aptitudes™ [+ -]

Aptitudes provides an analysis of the candidate's competencies vs. the position's requirements.

Desired Results		Benji Sample	Andrew Sample	Allan Sample
Attention to Details	4	3	3	3
Business Spelling	5	7	7	5
Verbal Comprehension	5	5	5	5
Multi-Tasking	5	6	4	6
Emails	5	6	5	6
Problems	5	7	3	6

Priorities™ [+ -]

Priority of work shows the importance the candidate places on tasks associated with this position and work as a whole.

Benji Sample	Andrew Sample	Allan Sample
✓	✓	⚠

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